

TRAINING IN A BOX

Acumen in Action



LESSON #12: PARTNERING TO WIN

Recognize that every role matters and how seemingly small decisions can impact performance in big ways.

ANSWER THE FOLLOWING QUESTIONS AS A TEAM:

1. How can we be better partners?
2. What quality do you think we can individually or collectively work more on?
3. Who do we want to be a better partner to?
4. What quality does each individual bring to the table that makes you a great partner?
5. How can we be more engaged and more invested in our partnerships?

QUEST:

Now that you know how your business works, create goals that matter to you and get you excited about your career and your future at the company. Plan a meeting with your boss to discuss and refine your goals.