



## LESSON #6: GROWTH

Understand your company's growth initiatives - how to support them and how to impact them.

### ANSWER THE FOLLOWING QUESTIONS AS A TEAM:

1. How much would our company need to increase our sales by to grow by 1%?
2. How much did our Revenues/Sales grow in the last year? How about Profit/Income?
3. Are we beating growth expectations or falling short?
4. What are our company's growth initiatives?
5. How can our team support these initiatives?

### QUEST:

Understand your company's growth initiatives - how to support them and how to impact them.

Think of your company's growth. Are there any initiatives (within your projects or not) that can help your company continue to succeed in the changing market? Write your ideas below.